



## Remote Servicing Executive

Broker Age Corporation is currently seeking experienced insurance brokers to join our team of Remote Servicing Executive's based out of Broker Age General Insurance Services, one of our two P&C brokerages operating in Alberta, CA.

The successful candidate for this role must possess the soft skills necessary for successful relationship management, be self-motivated, organized, value customer service, be able to work independently with organizational values as the priority, and possess a high level of ambition and initiative.

## Qualifications

- 4+ years Insurance Experience
- Hold an Alberta Level 1, or preferably, level 2 General Insurance Broker License
- CIP, FCIP, CRM, CAIB or other business designations are considered assets
- SigXP experience will be considered an asset. Training will be provided if no experience
- Must be proficient in Microsoft Office (Outlook, Excel, Word).
- Must have experience in all lines of personal insurance (Home, Auto, Farm, Travel, Liability, Recreational Vehicles, Mobile Homes, etc.)

## What We Offer

- An environment with great communication, training and support. We appreciate our clients and employees and it does not go unnoticed. Our culture is based on an employee centric model and you will be proud to be a part of it!!!
- Practices and procedures specifically designed to accommodate brokers working from home. We will give you access to the tools, procedures and practices that will allow you to utilize technology and thrive in a work from home environment.
- Work on your schedule. Flexible hours that can accommodate family, hobbies, and the work life balance you've been looking for.
- Opportunity for advancement for qualified individuals as we continue to grow.
- The ability for executives to earn competitive compensation through a commission based program.
- Availability for Group Benefits

## Responsibilities

- Provide a high standard of customer service by providing insurance needs assessments, reviews and advice to new and existing clients.
- Ensure thorough and accurate file documentation, sound procedure workflow, and appropriate placement of business within our available markets as per our internal policies, and the client's needs.
- Proactively seek the opportunity to cross-sell other lines of business and develop clients into 'total account' clients.
- Develop and maintain a high level of education and understanding of all products and services offered by our various insurer partners.

- Develop and maintain strong working relationships with the underwriting, marketing, and claims personnel working for our various insurer partners.
- Participate in the development and implementation of marketing initiatives to increase our brand awareness, attract new clients, and secure new referral sources.
- Ongoing professional advancement through training courses, seminars, and educational academies put on by our insurance market partners.
- Be respectful of clients, co-workers, and management
- Other responsibilities as reasonably required